

June 4, 2008

TO: ALL OFFERERS

FROM: WILBER HAYES  
PLANNER II

SUBJECT: **ADDENDUM TO REQUEST FOR PROPOSAL - CONTRACT NO. 09-0130-01,  
EMERGENCY/DISASTER RESPONSE PERSONNEL IDENTIFICATION,  
ACCOUNTIBILITY, AND TRACKING SYSTEM**

**ADDENDUM #2**

This addendum is issued to provide additional information for proposers in preparing their bids and to correct minor errors contained in the Request for Proposal. Any and all changes become part of the contract.

**Page 21, Special Provisions, Item D is changed to read as follows:**

Ten (10) copies of the Proposal shall be submitted in a sealed package clearly marked with the name of the supplier and labeled Emergency/Disaster Response Personnel Identification, Accountability & Tracking System, Contract # 09-0130-01. The one (1) hard copy of the proposal must be marked "Master Copy" and have an original signature in all locations requiring signature. The other remaining nine (9) copies of the proposal must be submitted on CD's in PDF Format to include all applicable pricing.

**Page 22-Statement of Needs, Paragraph 2, the last sentence is changed to read as follows:**

Specifications and requirements for both systems are listed in the Specifications/Scope of Work Section of this RFP.

**Page 26, Criteria and Scoring, the first sentence is changed to read as follows:**

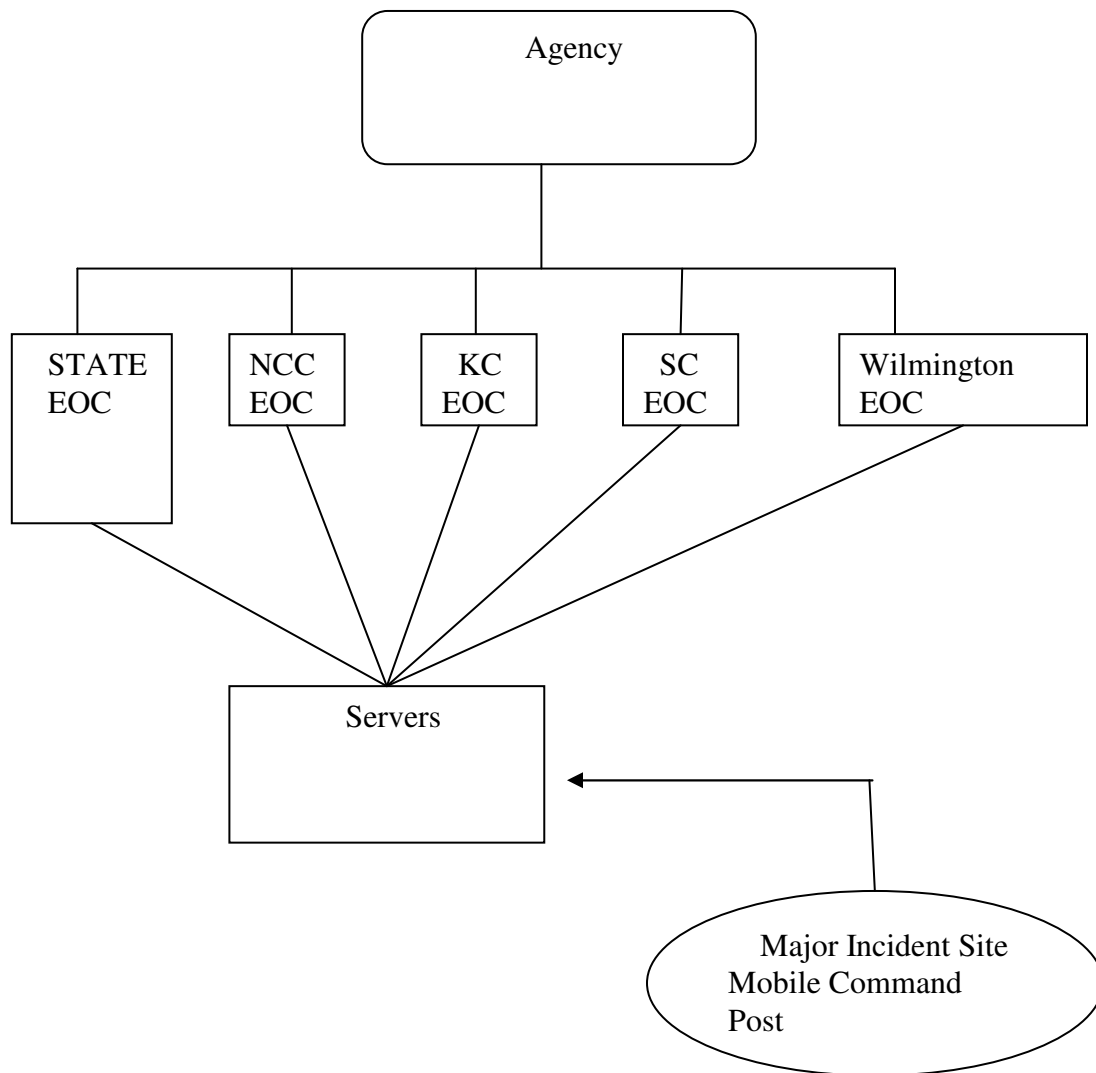
Review committee members will assign up to the maximum number of points listed for each of the eight (8) items listed above.

**Pages 36-37, Proposal Reply Section, Pricing Format:**

The State recognizes there may be differences in the pricing structure for software, hardware and associated components, licensing, warranties, on and off-site maintenance support, and training along with the optional items contained in the pricing section of the RFP. As a result, proposers are asked to submit their own pricing structure based on all items listed on pages 36 through 37, the scope of work and the specifications contained on pages 27 through 31. A concept of operation drawing is provided below to assist suppliers in preparing their proposals.

### **Concept of Operation**

The State will maintain two database servers that will link the Major Incident Identification Card System to the State EOC, three County EOC's, and the City of Wilmington EOC. The Servers will connect the system with the EOC's via the Secured Socket Layer (SSL) Virtual Private Network (VPN) on the State's Wide Area Network. The plan is to maintain and control the issue of cards through the State EOC, three County EOC's, and the City of Wilmington EOC. The concept of the card is having incident access information on the front and agency specific information on the back of the card. The Personnel information would be collected and certified by the respond agency. A request for a State Responder ID would be processed and printed at the EOC. The ID would be issued to the authorized agency representative requesting the State Responder ID. The State Responder ID will be used in controlling access and tracking personnel involved in a major incident. The card must meet Federal Information Processing Standard (FIPS) 201 to be a platform for interoperability. Additionally, Mobile Command Posts will be able to produce temporary ID cards at the Incident site. Wireless handheld readers will be used to validate access into the site. The wireless devices should transmit and record to a host mobile software product to track responders on scene. This entire system should be expandable and interoperable with the optional patient tracking system.



**Pre-bid Attendance Roster:** Roster attached

All other terms and conditions remain the same.

If you have any questions, please contact me at 1-302-659-2350 or at [Wilbert.Hayes@state.de.us](mailto:Wilbert.Hayes@state.de.us).

All questions are due no later than 2:00 P.M. June 10, 2008. Questions will be emailed to the above address, faxed to 1-302-659-6855, or postal mail.

# ATTENDANCE SHEET

PRE-BID CONFERENCE - CONTRACT # 09-0130-01

NAME EMERGENCY/DISASTER RESPONSE PERSONNEL IDENTIFICATION

DATE: June 3, 2008, 2:00 PM ACCOUNTABILITY & TRACKING SYSTEM

| NAME                  | AGENCY/COMPANY       | TELEPHONE        | FAX            | EMAIL                            |
|-----------------------|----------------------|------------------|----------------|----------------------------------|
| Scott Schiber         | CadData Systems      | 856 223 0522     | 856-223-1240   | schiber59@hotmail.com            |
| Ron Hansen            | CadData Systems      | 973 239 2245     | 973 239 2130   | RHansen@7387A.com                |
| Mark Raper            | STI                  | 301 983 0408     | 301 983 8449   | mark@sdmanwebtechnologies.com    |
| Allen Gray            | CAI                  | 302. 888. 5769   | 302. 888. 5700 | gla-c-gray@compul.com            |
| DWAYNE CLAYTON        | Northrop Grumman     | 571-230-3927     | 571-313-2093   | dwayn.clayton@ngc.com            |
| Eric Schweitzer       | ADVANTECH            | 302-674-8405     | 302-674-3698   | eric@advantechsecurity.net       |
| Bob Keigisch          | ADVANTECH            | 302-674-8405     | 302-674-3698   | bobk@ADVANTECHSECURITY.NET       |
| Bill Vesnick          | Penquinn             | 240-506-4019     | 240-632-2985   | Bill.Vesnick@hoxterwell.com      |
| Jeremy Howard         | Howard               | 467-406-4002     | 407-816-9976   | Jeremy.Howard@hoxterwell.com     |
| U. Allen Mathews, Sr. | KC EMA               | 302-215-3461     | 302-735-3475   | ALLENMATH@THRO.COM               |
| David Mick            | KCDPS                | 302-735-2185     | 302-735-2186   | DAVID-MICK@CO.KEUT-DE.US         |
| Martin Nelson         | Cad Data Systems     | 610 222-539-1456 | 610-539-0306   | MARTIN@SD789A.COM                |
| SAKTHI VEL            | VEL MICRO WORKS      | 302 239 4661     | 302 239 0505   | SAKTHI@VELMICR.COM               |
| Jerry DiCicco         | Vuance, Inc          | 610 363-9250     | 800 787 8878   | gdicicco@vuance.com              |
| KAMATCHI VEL          | VEL MICRO WORKS      | 302-239-4661     | 302-239-0505   | KAMATCHI@VELMICR.COM             |
| Geac Bulance          | Diamond Technologies | 302-656-4050     | 302-656-4058   | GBulance@diamondtechnologies.com |

## PRE-BID CONFERENCE – CONTRACT # \_\_\_\_\_

NAME \_\_\_\_\_

DATE: \_\_\_\_\_

[illegible]